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**President Elect:** Lew Dryfoos

**Commissioner:** Tamie Swain

**Immediate Past President:** James Deutsch

**Vice Presidents**  
**District Operations:** Lew Dryfoos  
**Endowment:** Loretta Tubiello-Harr  
**Enterprise Risk Management:**  
Tinku Khanwalkar  
**Equity & Inclusion:** Leah Naso  
**Exploring:** Fr. James Greenfield

**Finance:** Bob Oster  
**Marketing:** Jim Klunk  
**Membership:** Colleen Mooney McGee  
**Membership Standards:** Dick Wilson  
**Outdoor Programs:** Ed Cool  
**Scoutreach:** Pete Mayes  
**Strategic Planning:** Dave Bonenberger  
**Unit Programs:** Matt Woodruff

**Treasurer:** Dave Freeman  
**Assistant Treasurer:** Travis Rhodes  
**Executive Committee Members-at-Large:**  
Tim Fallon Kirby Upright  
John Hayes Dave Zinkler  
Dr. Don Snyder  
**Scout Executive & CEO:** Rick Christ

**EXECUTIVE BOARD MEMBERS**

Aurel Arndt  
Kline Ashton  
Roger G. Bast  
Scott Best  
David Binder  
David Bonenberger  
Patrick Bower  
Michael Caffrey  
Ed Caruth  
Eric Chiles  
Edward C. Cool  
Rick Christ  
Brian DeAngelis  
James F. Deutsch  
John Dittbrenner

Llewellyn Dryfoos  
Edward Easterly  
Al Edelman  
Mike Faccinotto  
Timothy S. Fallon  
Barry Fisher  
William Folk  
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Fr. James Greenfield  
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Michael Henry  
Kassie Hilgert  
Megan Kennedy  
Tinku Khanwalkar  
Richard Kloss

James S. Klunk  
Jeffrey Kocher  
Jack Krissinger  
Elwood F. Laudenslager  
Richard Levy  
Drew R. Lewis  
Lauren Loeffler  
Jennifer Mann  
Peter Mayes  
Colleen Mooney McGee  
Dr. Michael McGovern  
Winnie Melinsky  
Stephen Moritz  
Dennis Morton  
Leah Naso

Robert A. Oster  
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Michael Perrucci  
Dawn Phillips  
Matthew J. Pye  
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Travis Rhodes  
Thomas Riddle  
Dr. James Roberts  
Dr. Edward Salgado  
Tabitha Serfass  
Frank Smith  
Dr. Donald Snyder  
Tamie Swain  
Steven G. Thompson

Maureen Thomson  
Arnold Traupman  
Loretta Tubiello-Harr  
Kirby Upright  
Juan C. Vidal  
C. Richard Wilson  
Scott Wolfe  
Matthew Woodruff  
Dr. David Yen  
Joseph Zator  
David Zinkler

**ADVISORY COMMITTEE MEMBERS**

Ellen Baker Ghelardi  
Elizabeth Bamberger  
Rev. Jeff Bauer  
David K. Bausch  
Jeff Bogert  
Dr. George Brower

John Callahan  
Dr. Michael J. Chaffier  
Charles M. Chase  
Robert Conroy  
John V. Cooney  
Kathy Craine Hunt

William B. Cramer  
Bruce Denlinger  
The Hon. Charles W. Dent  
James Geiling  
Wilson Gum  
Scott Hanna

Thomas Ike  
James F. Kostecky  
John Kropf  
Gregory Paul  
Jon Slaton  
Jerry Still

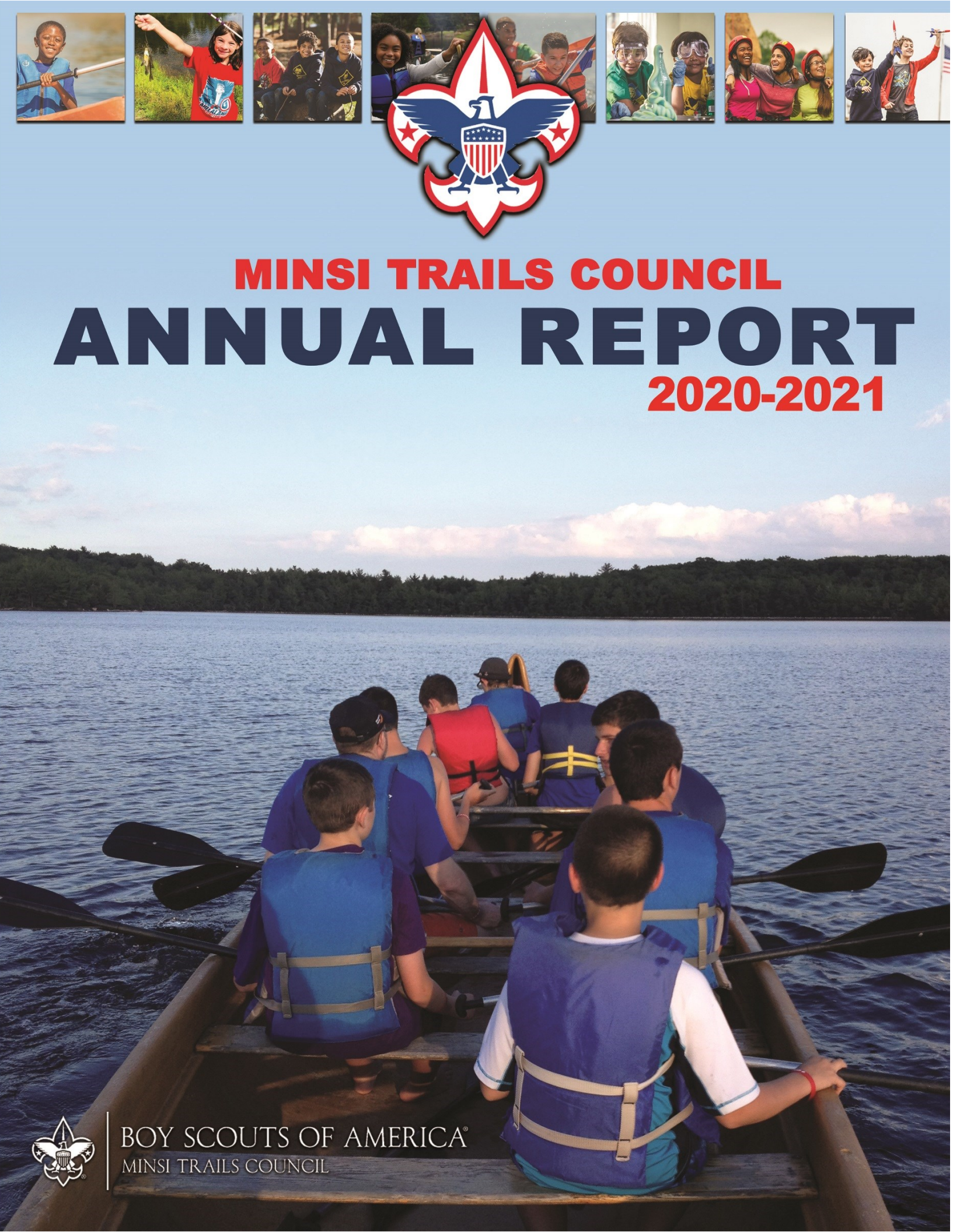
Patrick Toomey  
Marshall Wolff

All Scouting is local and provided through dedicated volunteer leaders delivering a quality program of character development, leadership, citizenship, and achievement. Scouting is about building youth of strong character who develop the self-confidence and teamwork to become tomorrow's leaders.

You can help our local youth by being a Friend of Scouting. **All gifts made local ... stay local** to make Scouting happen. Uses of proceeds of gift(s) submitted herewith are hereby restricted exclusively to the funding of Minsi Trails Council, BSA Scouting programs and its operations.

Make a positive difference for our youth through your gift online today at [minsitrails.org/give](https://minsitrails.org/give). Learn more about local Scouting and volunteer opportunities at [minsitrails.org](https://minsitrails.org). Thank you!

Minsi Trails Council, BSA  
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Phone: (610) 264-8551



**MINSI TRAILS COUNCIL  
ANNUAL REPORT  
2020-2021**



BOY SCOUTS OF AMERICA®  
MINSI TRAILS COUNCIL

## DEAR FRIENDS OF SCOUTING,

2020 was a year that we will all remember. For Scouting in Minsi Trails Council, 2020 started out great, but COVID-19 changed everything we do, and the world. With Pennsylvania's COVID-19 stay-at-home orders, all in-person Scout meetings stopped, our camps were closed, and council staff worked remotely.

That didn't mean Scouting stopped. We needed to make sure our Scouts and families stayed connected so that social distancing didn't become social isolation for our Scouts. Within days of the mandated closures, our Scouting pivoted into an online, virtual adventure:

- Scout meetings were held on Zoom and other video platforms.
- Merit badges were offered online so Scouts could work on rank advancements.
- Over 70 online, live Scouting programs were created for youth of all ages.
- Virtual campfires were provided for families to enjoy and reached 6,800 people with 4,500 views.
- Three weeks of virtual summer camp were held for our Cub Scout and Scouts BSA youth where nearly 1,200 merit badges were earned.
- We partnered with PBS TV-39, ArtsQuest, Valley Youth House, and others to provide a special televised summer camp experience for area youth.
- When restrictions allowed, Scout units held outdoor, socially distanced service projects.
- Online leader training continued, and our 2021 University of Scouting was offered live, online.
- Many scheduled community events honoring local leaders and celebrating Scouting were changed into virtual, online events where we honored local frontline heroes along with our honorees and Scouts.

Staying true to the Scout Motto, **Be Prepared**, Minsi Trails Council and its dedicated volunteers were prepared to keep serving our youth and families. While online and virtual is certainly not the same as participating in Scouting's face-to-face adventures or camping with friends, it was a great alternative considering all the restrictions imposed by the pandemic.

### 2020 Financial Impact

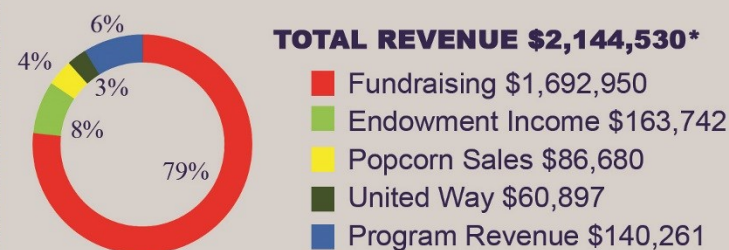
Minsi Trails made great strides continuing youth programming, but our business model took a huge financial hit. The stay-at-home orders meant postponing or cancelling some fundraising events. Our in-person Family Friends of Scouting annual appeal presentations were cancelled and went online. Canceling summer camp was a difficult decision, one that our Executive Board and staff did not take lightly. Camping is important to the Scouting experience, and for our youth, a summer missed at camp is one that they will never get back. Closing summer camp was an experience lost for our Scouts, and it also meant \$1.2 million in revenue lost for local Scouting ... and an immediate one-third reduction in the council's total 2020 revenue.

The revenue losses meant Minsi Trails Council was facing a situation never before faced ... continuing our Scouting programs while potentially running a budget deficit forecasted at more than -\$700,000. Our Executive Board and staff quickly developed and began implementing a Business Continuation Plan. Steps included:

- Securing a 2020 CARES Act Payroll Protection Plan loan to help cover some payroll expenses.
- Increasing our bank lines of credit as a contingency to better **Be Prepared** in an emergency.
- Securing a low-interest EIDL Loan to help provide a source of operating capital if needed.
- Reducing expenses, temporarily reducing salaries, and not filling some staff positions that occurred through employee attrition.
- Increasing our fundraising efforts for operating support to help replace revenue lost from other areas.

These efforts had a positive impact on the council's finances, and our fundraising efforts finished the year at 95% of its 2020 goal. This accomplishment shows the broad-based community support that Scouting enjoys in our local communities. Through all these actions, we were able to reduce our year-end operating deficit to -\$222,000. While this is still a very significant loss, it was one the council was better positioned to manage without borrowing from our credit lines or the EIDL loan. Again, following the Scout motto, **Be Prepared**, helped local Scouting in a very big way to weather the storms of 2020.

### INVEST IN SCOUTING



#### TOTAL REVENUE \$2,144,530\*

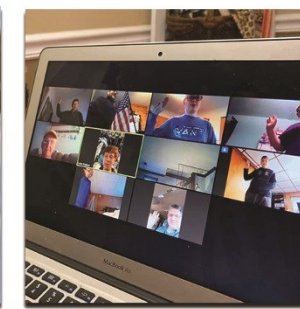
- Fundraising \$1,692,950
- Endowment Income \$163,742
- Popcorn Sales \$86,680
- United Way \$60,897
- Program Revenue \$140,261



#### TOTAL EXPENSE \$2,366,519\*

- Fundraising \$103,029
- Unit Service \$1,689,723
- Camping, Training, Activities, Other \$573,767
- Operating Deficit -\$221,989

\* Unaudited 2020 financial results



### Looking Ahead to 2021

The COVID-19 pandemic was far-reaching in nearly all aspects of our lives, but the 2021 outlook is getting more positive. With approved vaccines now available and the prospect of life becoming more normal this year, there is light at the end of the tunnel.

To **Be Prepared** for a great year of Scouting in 2021, Minsi Trails Council is acting now to make sure our local Scouting programs provide positive experiences for our youth and families. Actions and plans include:

- Our Scout Service Center is back in limited operation with essential staff to serve our volunteers.
- The Scout Shop is open for business daily (currently with certain capacity limits).
- A new county-based district restructuring plan rolled out and is being implemented to better serve the needs of local Scouting and our volunteer leaders throughout our six-county service area.
- Our three camps, Akelaland Cub Camp, Camp Minsi, and Settlers Camp, are all preparing for a great summer camp season. All Scouting COVID-19 safety protocols will be in place and CDC guidelines followed to help ensure a fun and safe outdoor experience for our campers.
- Community events are being planned for later this year, summer and fall, as higher COVID-19 vaccination levels are reached. These events, held throughout all our counties, will help celebrate all that our Scouts continue to achieve, tell the positive Scouting story, and honor local community leaders while raising much needed funds to support local Scouting.
- The Business Continuation Plan remains in place to help guide our Executive Board and staff as they work through any contingencies that may arise.

### Scouting Success Together

Throughout all this our Scouts continued to reach milestones, and the achievements in our council are often best measured by those of our Scouts:

- Scouting For Food was held last November and helped local food banks feed the hungry in our area.
- Scouts throughout our council thanked their frontline, essential workers (healthcare, EMS, fire and police, grocery, delivery, teachers, farmers, postal, utility workers, and more) for their service to our communities. They sent cards and letters, made and delivered facemasks, created signs and posters, stood outside care facilities (masked and socially distanced of course), and ran billboards just to say **thank you for all they do**.
- More than 3,900 Cubs and Scouts achieved rank advancements and over 4,200 merit badges were earned representing new skills learned and potential careers explored.
- 175 local Scouts achieved their Eagle Scout rank, and that was during probably the most difficult year many will ever experience.
- We celebrated the accomplishments of our council's first Scouts BSA female Eagle Scout who was part of Scouting's inaugural class of female Eagle Scouts on February 21, 2021.

So, local Scouting in Minsi Trails Council *continues to make a positive difference for our youth*. That's what Scouting does ... builds character, leadership, achievement, citizenship, and much more. Even through a global pandemic we were here for our local Scouts and their families.

Minsi Trails Scouting will persevere and thrive as **we will all get through this together**. Thank you for everything you do for local Scouting and the youth in our communities!

Sincerely,

Dennis Morton  
Council President

Tamie Swain  
Council Commissioner

Rick Christ  
Scout Executive & CEO

